

Your **Vote** Counts!

HAMILTON LANE INCORPORATED

2023 Annual Meeting
Vote by September 6, 2023
11:59 PM ET

HAMILTON LANE INCORPORATED
110 WASHINGTON STREET
SUITE 1300
CONSHOHOCKEN, PA 19428



V19543-P96342

You invested in HAMILTON LANE INCORPORATED and it's time to vote! This is an Important Notice Regarding the Availability of Proxy Material for the Stockholder Meeting to be Held on September 7, 2023.

The company will be hosting the meeting live via the Internet. To attend, please visit www.virtualshareholdermeeting.com/HLNE2023 and be sure to have your control # listed below. There will be no in-person location for the meeting.

Get informed before you vote

View the Notice and Proxy Statement and Annual Report online OR you can receive a free paper or email copy of the material(s) by requesting prior to August 24, 2023. If you would like to request a copy of the material(s) for this and/or future stockholder meetings, you may (1) visit www.ProxyVote.com, (2) call 1-800-579-1639 or (3) send an email to sendmaterial@proxyvote.com. If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.



For complete information and to vote, visit www.ProxyVote.com

Control #

Smartphone users

Point your camera here to view materials and vote without entering a control number



Vote Virtually at the Meeting*

September 7, 2023
9:30 AM ET

Virtually at:
www.virtualshareholdermeeting.com/HLNE2023

Vote by Mail: You can vote by mail by requesting a paper copy of materials, which will include a proxy card.

*Please check the meeting materials for any special requirements for meeting attendance.

THIS IS NOT A VOTABLE BALLOT

This is an overview of the more complete proxy materials that are available on the Internet or by mail. You may view the proxy materials online at www.ProxyVote.com or easily request a paper copy (see reverse side). We encourage you to access and review all of the important information contained in the proxy materials before voting.

Voting Items	Board Recommendations
1. Election of Directors Nominees: 01) David J. Berkman 02) O. Griffith Sexton	✔ For
2. Advisory, non-binding vote to approve named executive officer compensation.	✔ For
3. To adopt an amendment to the Amended and Restated Certificate of Incorporation of Hamilton Lane Incorporated to provide for the exculpation of certain of our officers as permitted by Delaware law.	✔ For
4. To adopt an amendment to the Amended and Restated Certificate of Incorporation of Hamilton Lane Incorporated to amend the exclusive forum provision.	✔ For
5. To ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for our fiscal year ending March 31, 2024.	✔ For

NOTE: The proxies are authorized to vote in their discretion on such other matters as may properly come before the meeting or any adjournment thereof.